







OmahaGives.org

Hey nonprofits, it's time for Step 2!

- 1 REGISTER

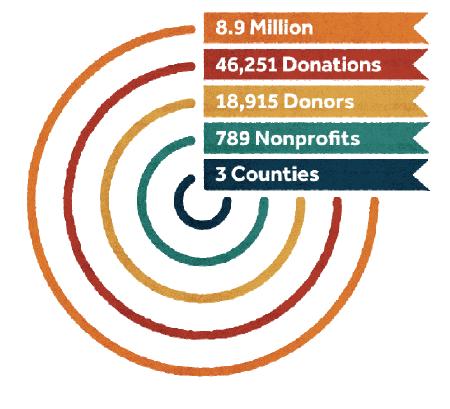








Thank you for raising over \$27 MILLION since 2013!



2016 Results



OMAHA COMMUNITY FOUNDATION

We inspire philanthropy to create a thriving community for all.

NONPROFITS

We strengthen nonprofits through our nonprofit capacity building and grant programs.

DONORS

We expand giving opportunities for donors through charitable account services, planned giving, and donor resources.

COMMUNITY

We bring the community together around giving through Omaha Gives! and The Landscape.





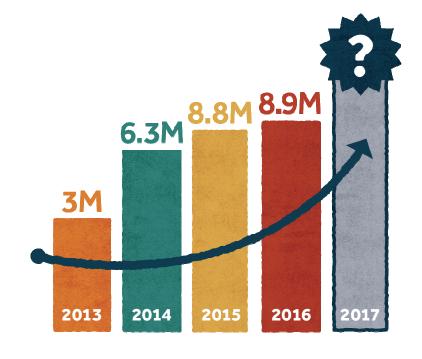
Celebrating lots and lots of small gifts!





\$1 million in new giving!

33% of donations were first-time gifts to an organization.





Donors are giving to more organizations and the average donation continues to go up!



Average Donation per Donor



THE DETAILS!

- Wednesday, May 24 Midnight to Midnight
- Online donations at OMAHAGIVES.ORG
- Minimum donation of \$10.00
- Prizes make gifts go further!





KEY DATES

MAY 1 :: Scheduled donations begin

MAY 1 :: No more edits to profiles

MAY 1 :: Challenge Fund forms due

MAY 19 :: Approve all cheer pages

MAY 24 :: Omaha Gives!

JULY 15 :: Omaha Gives! checks





OMAHA GIVES! ADMIN DASHBOARD

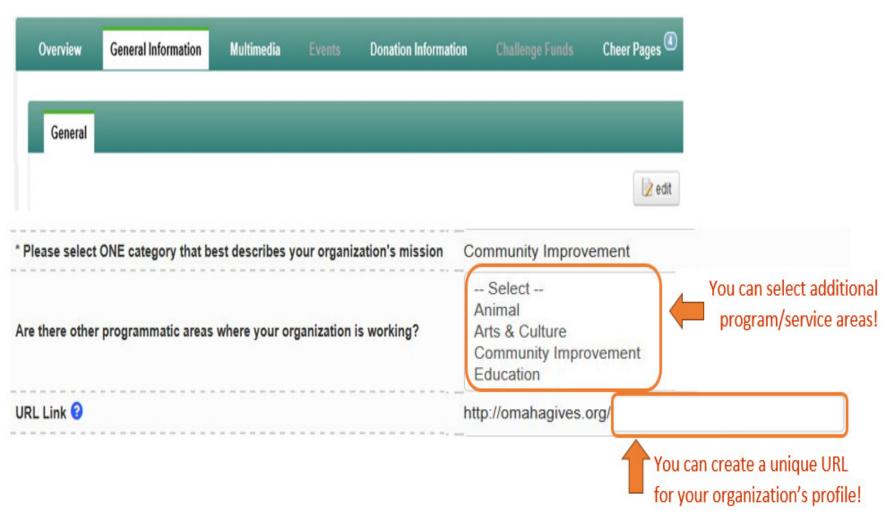
Your own command center for the event!

- **General information** :: edit your nonprofit information

 NEW! add more service areas **AND** create a unique URL to link directly to your profile
- Multimedia :: add photos + VIDEOS (YouTube links only)
 NEW! drag & drop to change the order of your photos
- **Events** :: tell us about your event so we can share it
- Donation Info :: track your donations in real time
- Challenge Funds :: submit your form online
- Cheer Pages :: approve and monitor cheer pages



SELECT YOUR SERVICE AREA





BUILD YOUR OMAHA GIVES! PAGE

Tell your story!

- Description :: why someone should support you (SEARCH!)
- More about us :: share more details about your work
- **Testimonials** :: let others talk about your work
- Photos + VIDEOS! (YouTube links only)
- Donation Ticker on May 24 showing how much you've raised
- Editing must be completed by MAY 1ST



BUILD YOUR OMAHA GIVES! PAGE

A major piece of your campaign!

- When writing your page and choosing photos and video, consider:
 - What has motivated people to give in the past?
 - What will resonate with the audience you want to reach?
- Incorporate these findings into the story you're telling.







LOTS OF WAYS TO WIN!

- Hourly Prizes Doubled!
- Participation Prizes
- Bonus Dollars





O HOURLY DRAWINGS

We've doubled the number this year!

\$25,680 from Steaks for Good from Omaha Steaks

Each hour, <u>two donations</u> will be randomly selected to have an additional \$535 added to them.







\$90,000 to 45 organizations attracting the most donors!

- Awarded to top 5 nonprofits in 3 separate size categories during 3 8-hour time periods.
- Based on most unique donors within the time category, NOT cumulative throughout the day.

3 TIME CATEGORIES	SMALL (Less than \$100,000)	MEDIUM (\$100,000– \$500,000)	LARGE (Over \$500,000)
1st - 8am	3,000	3,000	3,000
2nd - 8am	2,500	2,500	2,500
3rd - 8am	2,000	2,000	2,000
4th - 8am	1,500	1,500	1,500
5th - 8am	1,000	1,000	1,000
1st - 4pm	3,000	3,000	3,000
2nd - 4pm	2,500	2,500	2,500
3rd - 4pm	2,000	2,000	2,000
4th - 4pm	1,500	1,500	1,500
5th - 4pm	1,000	1,000	1,000
1st - 12am	3,000	3,000	3,000
2nd - 12am	2,500	2,500	2,500
3rd - 12am	2,000	2,000	2,000
4th - 12am	1,500	1,500	1,500
5th - 12am	1,000	1,000	1,000

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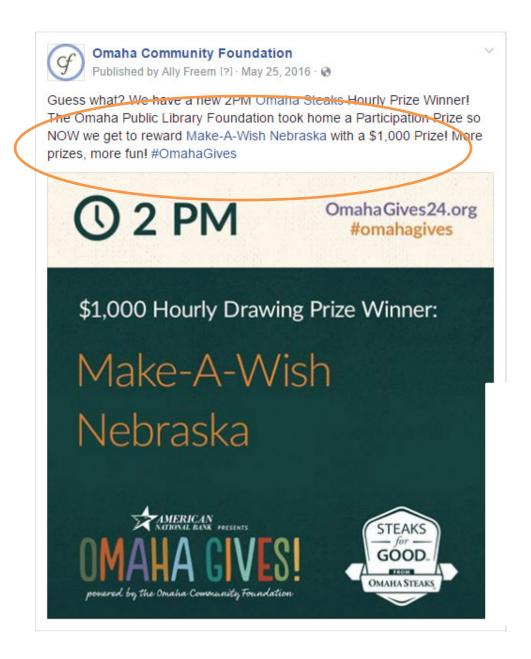
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But, you can only win *one* prize!

Once a nonprofit has received a participation prize, they will **NOT** be eligible to receive an hourly prize.

If a nonprofit wins a participation prize after winning an hourly drawing, they will automatically receive the larger participation prize and we will redraw that hourly prize!





ACCEPTING DONATIONS

- Online-only through OMAHAGIVES.ORG
- Credit card :: processing fee of 2.99%
- EFT/eCheck :: processing fee of 0.99%
- OCF Account :: NO FEE
- Tax receipts come from OCF, but make sure to send your donors a thank you!





HOW DO WE FUND OMAHA GIVES?

- 1. Let Good Grow fundraising
- 2. Slight increase in processing fee (2nd lowest in the nation!)
- 3. New option at checkout for a small donation to Omaha Gives/OCF

Participating in OG is cheaper than doing it on your own!

Cost to raise \$1 through OG!: 39 cents

Cost to raise \$1 using traditional means: \$1.25





OMAHA GIVES! DONOR PROFILE

This is NOT an OCF account.

Allows individuals to:

- Save favorite nonprofits
- Safely store billing information
- Schedule donations
- Set up recurring gifts!
- Create a personal cheer page!







SCHEDULED DONATIONS

Individuals can schedule a donation for Omaha Gives!

- May 1 May 23
- Transaction will not be processed until May 24

Scheduled donations are not eligible for hourly prizes







WHY SCHEDULE A DONATION?

- Convenience for you and your donors
- Creates a call-to-action before the day of the event
- Scheduled donations qualify for Participation Prizes!
 (Donors must enter their own emails to count for the prizes)
- 13% of donors who scheduled a gift last year also gave on the day of the event!

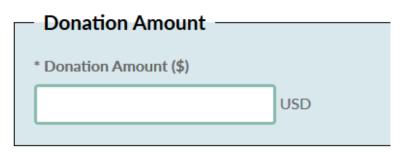




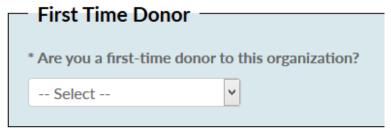
RECURRING DONATIONS!

Individuals can support you year-round!

- Located on donation form
- Available year-round
- First installment date must be May 24th to qualify for Omaha Gives incentives. Future installments do not qualify.



Recurring Donation
* Is this a recurring donation?
ONo ● Yes
* 1. First installment date:
* 2. How often do you want this donation to recur?
Select 🔻
* 3. When should this donation end?
ODate OTotal Amount ONever











OmahaGives.org

-1-REGISTER ☆





- 4 - PROMOTE



WHERE TO START?

- Determine your goals.
- Use what works for your organization.
- Tell specific stories use IMAGES!
- Expand your marketing incrementally.
- It's all about communication!





WHAT IS SUCCESS?

- Increase your CAPACITY
- Increase your DONORS
- Increase your FUNDING
- Most importantly, have FUN!







Nonprofits can raise their own funds to make donations go even further!

Minimum amount \$1,000 :: 3 options for incentives

MATCHING:: Dollar for dollar

STRETCH:: Reach a monetary goal

DONORS:: Reach a donor goal

submit by MAY 1ST





TIPS ON RAISING CHALLENGE FUNDS

- Recruit your board members to provide a pool of funds as part of their commitment to your organization.
- Reach out to your star donors, you know the ones.
- Establish or strengthen a partnership.
- These funds CANNOT be given through omahagives.org

Challenge Funds are one tool of many to promote your organization. These funds are not necessary to be successful in Omaha Gives! and this tool may not be the right fit for your organization's overall fundraising strategy.





Thank you to the Iowa West Foundation and the Pottawattamie County Community Foundation!

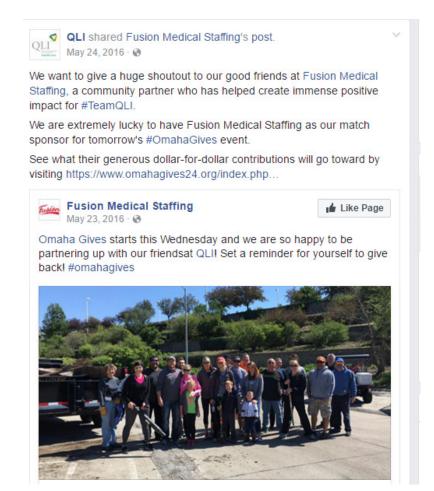
- Nonprofits serving Pottawattamie County are featured at www.pottawattamiegives.org!
- The Iowa West Foundation has generously provided \$20,000 in Challenge Funds to be shared by nonprofits providing services in Pottawattamie County five days per week or more AND meeting their funding criteria.
- Look for a star and a "Challenge Funds" box to appear on your profiles by May 1st to confirm that you qualify for the incentive.



CHALLENGE FUND EXAMPLES

QLI Omaha

- Dollar for Dollar up to \$6,000
- Partnership with Fusion Medical Staffing



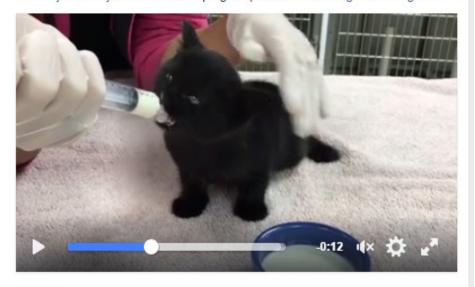
Nebraska Humane Society

• Goal: 1,625 unique donors



The kittens in our nursery need your help. If 1,625 people donate between NOW and 11:59 p.m. tomorrow (Wednesday) to our #OmahaGives page we'll earn \$32,500 for homeless animals at NHS! \$32,500 will go a long way towards helping the thousands of kittens who will come through our doors this kitten season!

Just \$16 would help provide a single day of care for kittens in our Kitten Nursery! Won't you consider helping: https://www.omahagives24.org/cats



7.7K Views





PERSONAL CHEER PAGES

The power of people to use their own voice and network to raise money! NOT for nonprofits – you already have a profile!

- They can upload photos and a video
- They can create a custom link to the page
- They tell their friends and family why they should support you
- They set a goal and track progress
- You approve each campaign by MAY 19th







TIPS ON CHEER PAGES

- Recruit your board members to create a page.
- Make a personal ask to your biggest supporters volunteers or donors.
- Share your images or videos for them to use on their pages.

Personal cheer pages are one tool of many to promote your organization. These are not necessary to be successful in Omaha Gives! and this tool may not be the right fit for your organization's overall fundraising strategy.

approve by MAY 19th

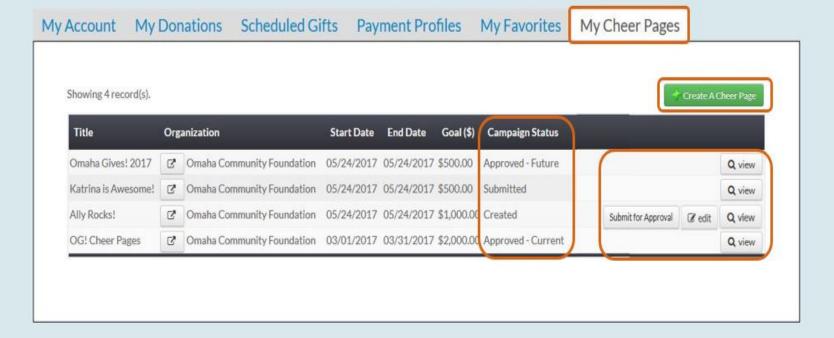




WHERE DONORS SET UP PERSONAL CHEER PAGES







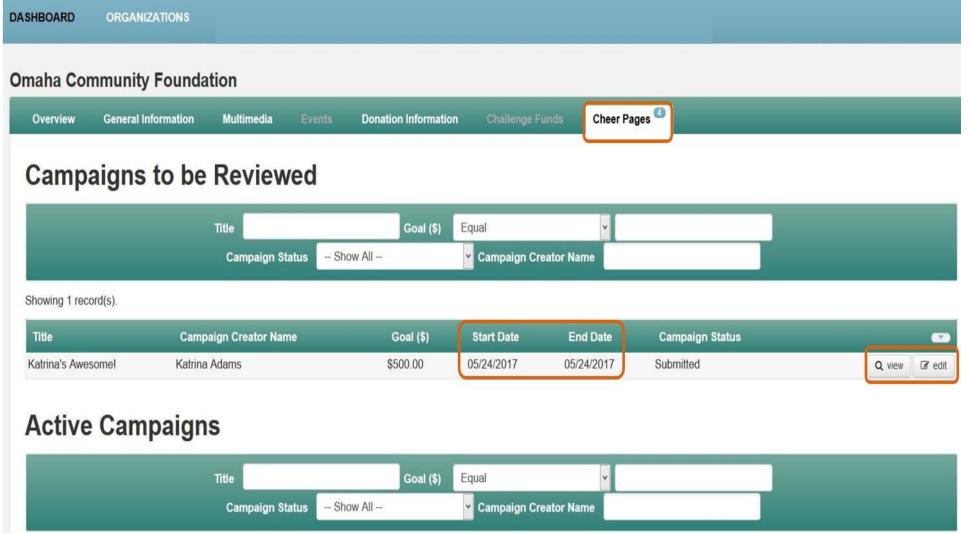


PERSONAL CHEER PAGE EXAMPLE





YOUR CHEER PAGE DASHBOARD











OmahaGives.org





- 1 REGISTER









PROMOTING OMAHA GIVES!

Check out our Toolkits at OmahaGives.org

- Omaha Gives! logo INCLUDING American National Bank logo
- Graphics :: HEARTS! BALLONS! CIRCLES!
- Sample messaging (emails, social media posts)
- Informational materials
- Posters, stickers, etc.





CORRECT!

INCORRECT



OMAHA GIVES! OMAHA GIVES!

Thank you for respecting the incredible generosity of our presenting sponsor!





SET YOUR GOAL + PLAN A CAMPAIGN

- Audience :: who will you ask to support your organization?
- Message :: what will you ask them?
- Channels :: how will you reach them?
- Measure :: how will you know you're successful?





WHAT TOOLS WILL YOU USE?

- Social media :: start early and build your presence
- Email :: limit how many you send
- Newsletters :: include a OG! reminder
- Postcards :: reminder to give
- Your website :: OG! reminder on your landing page
- Events :: ask attendees to give now (schedule!)



WHAT CAN YOU DO TODAY?

- Update your profile photo
- Create a special social media campaign use IMAGES!
- Add a link to your OG! profile to your email signature
- Target past Omaha Gives! donors
- Recruit your best supporters to set up a personal cheer page
- Be creative, make a plan, & have fun!



Omaha Girls Rock @OmahaGirlsRock · 25 May 2016 Give Creativity. #OmahaGives





Omaha Girls Rock @OmahaGirlsRock · 25 May 2016 Give Music! #OmahaGives





Omaha Girls Rock @OmahaGirlsRock · 25 May 2016 Give Her A Voice. #OmahaGives

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4

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Omaha Girls Rock





Opera Omaha @operaomaha · 25 May 2016

Hour 1: Opera Omaha is the only professional opera company in the state of Nebraska. #OmahaGives





Opera Omaha @operaomaha · 25 May 2016

Hour 2: Two of our three most produced operas are by Puccini. He also wrote LA FANCIULLA DEL WEST #OmahaGives





Opera Omaha @operaomaha · 25 May 2016

Hour 3: Our 2016-17 season will feature three world-class operas: La Boheme, Cosi fan tutte, and Flight. #OmahaGives



Opera Omaha



Opera Omaha 2 added 3 new photos.

Like Page

May 25, 2016 · 🚱

Hour 17: A total of seventeen principal singers made their Opera Omaha debut this season! #OmahaGives









OMAHA GIVES!

powered by the Omaha Community Foundation



Omaha Women's Fund





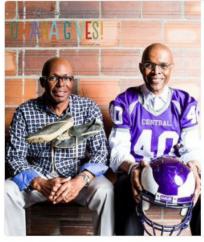


Youth Emergency Services



Omaha CHS Foundation @CHSFOmaha · 24 May 2016

We are proud to put on the Hall of Fame banquet and honor our greatest educators and alumni #OmahaGives #GoEagles



£3 1

Central is a school rich with history, and I developed some fantastic friendships with teachers and classmates. I have a lot of pride in my school, and it means a lot to be in the Hall of Fame. Anything I can do to help support ongoing activities and the tradition of Central, I try to involve myself in.

- Roger Sayers, CHS 1960



#OmahaGive

#CHSEaglesSoarHigher



Omaha CHS Foundation @CHSFOmaha · 23 May 2016

W

Learn what Fadumo Mohamed plans to do with an endowed scholarship from the CHSF #OmahaGives #CHSEaglesSoarHigher



I hope I can make the world a better place. I am majoring in International Studies, and I believe that this career will let me make a difference and become a good leader. I am sincerely grateful for being named the recipient of the Robert Spire scholarship. I promise you that I will work very hard and eventually give back to other future students.

- Fadumo Mohamed, CHS 2015



#OmahaGives

#CHSEaglesSoarHigher







Central High School Foundation



Omaha CHS Foundation @CHSFOmaha · 26 May 2016

What we do isn't possible without the support from you, Eagle Nation. Thank you! #OmahaGives



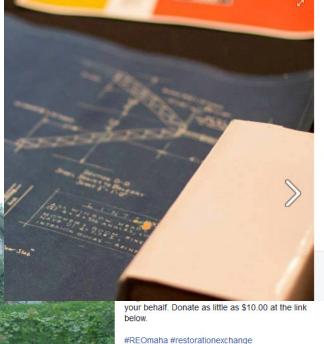
£₹ 4







powered by the Omaha Community Foundation



Click. Give. Preserve! https:// www.omahagives24.org/ index.php?section=organizat ions&action=overview&fwlD=798

Like Comment A Share Diana Failla and 14 others 0 0

Restoration Exchange On Page Liked - May 20, 2015 · @ **Restoration Exchange Omaha**

REO had its first Save last year. The Pella Lutheran Church was going up for sale and a number of large developers wanted the property - for its land value. REO board members Brian Hansen and Rhonda Stuberg, as well as executive director Kristine Gerber, worked with Brad Iwen to purchase the building. It has now become a wedding chapel and event center in Midtown. But most important - it is still here, telling stories of who we are!

#REOmaha #restorationexchange

Click. Give. Preserve! https:// www.omahagives24.org/ index.php?section=organizat ions&action=overview&fwlD=798

₩ + Like Comment A Share Amanda Lynch and 26 others Top Comments ▼ 2 shares 1 comment

Restoration Exchange Omaha



Don't want to host an event? No problem. Set up a Facebook event and ask your supporters to attend by giving online during Omaha Gives!

OMAHA GIVES! EVENTS

Take the excitement offline – host an event!

- Use the events you're already hosting
- Host an event before May 24 to accept scheduled donations
- Ask a donor to host an event and set up a personal cheer page
- Collaborate with other nonprofits!
- Promote your event through OMAHAGIVES.ORG







Keep Kids Alive Drive 25



Omaha By Design's Disco Bus





FUNDRAISING DOESN'T END AT MIDNIGHT!

- Show donors your gratitude!
 - Send a timely thank you note or email
 - Send follow up communications as to how the funds were used
- Include them in other communications
- Invite them to volunteer
- Include them in other online fundraising campaigns





LOTS OF COMMUNITY SUPPORT!

- Nonprofit Association of the Midlands
- Do Space
- Association for Fundraising Professionals NE Chapter





Check out our Toolkits!

Everything you ever wanted to know about the event.

